# Denys Nasonov

Technical Project Manager, Business Analyst, Team Lead

## KEY SKILLS AND QUALIFICATIONS

- "People Person": extraordinary ability to inspire, motivate, organize, and lead people
- Draws satisfaction from helping people grow professionally, both as individuals, and as a team
- Exceptional ability to find and attract talented, ambitious, "work-hungry" professionals
- Pragmatic dealmaker and negotiator: ability to find and suggest solutions that work for all stakeholders
- Enables and organizes project workstreams, ensures clearly defined areas of responsibility, milestones and deliverables, coordinates all involved parties and stakeholders to ensure successful, timely project delivery
- Ensures transparency of all work processes by having all team members use productivity tools such as Atlassian Jira and Confluence, ActiveCollab, Redmine, OTRS, PivotalTracker, Avaza, Miro, Figma, Time management, and other tools
- Not a single failure to deliver a project successfully and timely, for over 10 years
- Individually contributes to projects in Business Analyst, UI/UX, and Digital Marketing roles.

### EXPERIENCE AND KEY ACHIEVEMENTS

### As part of Teammate.Exec team:

 Ensured technical project management and project deliveries of Hotel KPI application, Access Management service (aka Employee Onboarding), DH Connect Customization for Deutsche Hospitality

- Ensured technical project management and successful, timely deliveries for multiple global projects for other clients that are currently in active use by worldwide customers
- Ensured resource and vacation planning, hiring, onboarding, coordination, constant learning opportunities, delegation, and takeovers for team members across different projects
- Steered regular meetings with client stakeholders on project status
- Performed needs analysis for new projects (Deutsche Hospitality and other clients) and translated them into technical requirements for further implementation by the team
- Performed various digital marketing activities for Mr. Simon (<u>https://mrsimon.ai</u>) which resulted in average of ~1600 daily page visits, as of current, with the trend steadily growing
- Helped with brand and design development of Mr. Simon both personally in a UI/UX capacity, and by involving designers
- Developed new branding and design for <u>www.teammate-exec.com</u>

Other experience:

2010 - present

• Attracted technical, design, marketing and content writing talents

2016 - present

- Created a strong network of professional connections that allows quick access to diverse pool of talent whenever there is a hiring need
- Brought in many clients and projects, ensuring successful delivery of each of their projects, among them:
  - MegaModz <u>https://megamodz.com/</u>, <u>https://megamodz.com/forums/</u>
  - Ermitage Jewelers <u>https://ermitagejewelers.com/</u>
  - The Page <u>https://thepage.ua/</u>
  - Site.ua <u>https://site.ua/</u>
  - Gamingtec <u>https://gamingtec.com/</u>
  - Inokim NYC <u>https://inokim.shop</u> based on Shopify
  - Restaurant Design 360 <u>https://restaurantdesign360.com/</u>
  - Georgia Facility Service <a href="https://commercial-cleaning-atlanta.com/">https://commercial-cleaning-atlanta.com/</a>
  - Tartak https://tartak-overseas.com/, https://tartak.ua/
  - Blog for Ermitage Jewelers <a href="https://chronicles.ermitagejewelers.com/">https://chronicles.ermitagejewelers.com/</a>
  - Blog for MegaModz <u>https://megamodz.com/blog</u>
  - European Road-Construction Company corporate website https://ercc.com.ua/
  - Ukrtransmist corporate website <a href="https://ukrtransmist.com">https://ukrtransmist.com</a>
  - Appliance Agency Georgia <u>https://applianceagency.com/</u>
  - Rovas Technology <u>https://rovas.technology/</u>, <u>http://rovas.ua/</u>
  - HiFiZZi <u>https://hifizzi.com/</u>

### EDUCATION

#### DONETSK NATIONAL UNIVERSITY

*Bachelor's in Mathematics* Specialty: Information Technologies Donetsk, Ukraine 2008

### ADDITIONAL INFORMATION

- Country of residence: Ukraine
- Extravert, with extraordinary people skills
- Open-minded, adaptable, growth mindset
- Can-Do attitude and results
- Always friendly and positive
- Languages: Russian, English, Ukrainian